# PATHWAYS TO INDEPENDENCE AUDITED FINANCIAL STATEMENTS FISCAL YEARS ENDED JUNE 30, 2023 AND 2022

# PATHWAYS TO INDEPENDENCE

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Pathways to Independence

# Opinion

We have audited the accompanying financial statements of Pathways to Independence (a nonprofit organization), which comprise the statements of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the fiscal year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pathways to Independence as of June 30, 2023, and the changes in its net assets and its cash flows for the fiscal year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pathways to Independence and to meet our ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pathways to Independence's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that,

individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pathways to Independence's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pathways to Independence's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# **Report on Summarized Comparative Information**

We have previously audited Pathways to Independence's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 20, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

# **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary audited unit cost reports on pages 13-20 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Fick, Eggemeyer & Williamson, CPAs

Fick, Eggemeyer & Williamson, CPAs Saint Louis, Missouri October 25, 2023

# PATHWAYS TO INDEPENDENCE STATEMENTS OF FINANCIAL POSITION JUNE 30, 2023 AND 2022

## ASSETS

	 2023	2022
CURRENT ASSETS		
Cash and cash equivalents	\$ 272,816	\$ 252,859
Investments	1,098,657	935,475
Accounts receivable, net of allowance Other assets	26,899 15,876	37,885 8,085
Other assets	 13,870	0,005
Total current assets	 1,414,248	 1,234,304
NONCURRENT ASSETS		
Property and equipment, net accumulated depreciation	7,646	9,760
Right of use asset	 248,183	 -
Total noncurrent assets	 255,829	 9,760
Total assets	\$ 1,670,077	\$ 1,244,064
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 3,425	\$ -
Credit card payable	4,232	2,995
Accrued expenses	13,912	800
Accrued vacation	11,733	16,535
Accrued payroll	14,992	15,881
Deferred revenue	38,828	35,260
Future minimum liabilities obligation	 27,026	 -
Total current liabilities	 114,148	 71,471
NONCURRENT LIABILITIES		
Furture minimum lease obligation, net current portion	 221,157	 -
Total noncurrent liabilities	 221,157	 
Total liabilities	 335,305	 71,471
NET ASSETS		
Without donor restriction	1,334,772	1,172,593
With donor restriction	 	 
Total net assets	 1,334,772	 1,172,593
Total liabilities and net assets	\$ 1,670,077	\$ 1,244,064

See accompanying notes and independent auditors' report

# PATHWAYS TO INDEPENDENCE STATEMENTS OF ACTIVITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2023 AND 2022

	Without With Donor restriction Donor restriction		2023 Total	2022 Totals
SUPPORT AND REVENUE	Donor restriction	Donor restriction	Totai	Totals
Grants	\$ -	\$ 253,708	253,708	\$ 286,846
Contributions	¢ 356,872	¢ 200,700 -	356,872	178,005
Special events	41,812	-	41,812	35,687
Participant fees	98,838	_	98,838	91,272
Other	141	_	141	775
Total support and revenue	497,663	253,708	751,371	592,585
Net assets released from restriction				
Satisfaction of restrictions	253,708	(253,708)		
Total	751,371		751,371	592,585
EXPENSES				
Program	533,691		533,691	463,138
Total program expenses	533,691		533,691	463,138
Support expenses				
General and administration	65,245	-	65,245	59,248
Fundraising	78,939		78,939	48,213
Total support expenses	144,184		144,184	107,461
Total expenses	677,875		677,875	570,599
Change in net assets from operations	73,496		73,496	21,986
INVESTMENT ACTIVITIES				
Dividend and interest income	26,159	-	26,159	28,186
Realized gain(loss) on investments	-	-	-	2,588
Unrealized gain(loss) on investments	72,953	-	72,953	(199,805)
Investment expenses	(10,429)	-	(10,429)	(10,619)
Gain(loss) on asset disposal	-			4,245
Total investment activities	88,683		88,683	(175,405)
rotar investment activities	00,005		00,005	
Changes in net assets	162,179	-	162,179	(153,419)
Net assets - beginning of year	1,172,593		1,172,593	1,326,012
Net assets - end of year	\$ 1,334,772	\$ -	\$ 1,334,772	\$ 1,172,593

# PATHWAYS TO INDEPENDENCE STATEMENTS OF FUNCTIONAL EXPENSES FOR THE FISCAL YEARS ENDED JUNE 30, 2023 AND 2022

	P	rogram	General and Administration		Fundraising		2023 Total		2022 Total
Salaries and wages	\$	333,498	\$ 42,060	\$	12,852	\$	388,410	\$	352,168
Employee benefits		38,911	5,036		1,831		45,778		70,151
Payroll taxes		24,344	3,150		1,146		28,640		26,060
Office supplies		5,193	179		597		5,969		8,470
Networking and Telephone		13,558	468		1,558		15,584		7,306
Occupancy		30,816	1,063		3,542		35,421		34,818
Transportation and mileage		9,550	230		748		10,528		5,909
Fundraising		1,894	-		50,996		52,890		23,442
Insurance		13,031	2,457		1,419		16,907		15,236
Program events		28,177	-		-		28,177		13,523
Training		967	47		151		1,165		637
Website		-	-		-		-		848
Professional fees		30,736	8,860		3,871		43,467		8,998
Board projects		-	1,627		-		1,627		214
Depreciation		1,839	63		211		2,113		2,113
Bad debt		1,000	-		-		1,000		300
Miscellaneous		177	 5		17		199		406
Total	\$	533,691	\$ 65,245	\$	78,939	\$	677,875	\$	570,599

# PATHWAYS TO INDEPENDENCE STATEMENTS OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2023 AND 2022

	2023		 2022	
CASH FLOWS FROM OPERATING ACTIVITIES				
Changes in net assets	\$	162,179	\$ (153,419)	
Adjustments to reconcile changes in net assets to net				
cash provided by (used in) operating activities:				
Depreciation		2,113	2,113	
Realized (gain)loss on investments		-	(2,588)	
Unrealized (gain)loss on investments		(72,953)	199,805	
(Gain)loss on asset disposal		_	(4,245)	
Changes in assets and liabilities:				
(Increase) decrease in accounts receivable, net of allowance		10,986	1,755	
(Increase) decrease in other assets		(7,791)	10	
Increase (decrease) in accounts payable		3,425	-	
Increase (decrease) in credit card payable		1,237	(756)	
Increase (decrease) in accrued expenses		13,112	(1,623)	
Increase (decrease) in accrued vacation		(4,802)	1,297	
Increase (decrease) in accrued payroll		(889)	1,666	
Increase (decrease) in deferred revenue		3,568	7,628	
Increase (decrease) in other liabilities			 (474)	
Net cash provided by (used in) operating activities		110,185	 51,169	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of investments		(100,124)	(66,227)	
Proceeds from sales of investments		9,896	49,384	
Purchases of property and equipment			 (7,029)	
Net cash provided by (used in) investing activities		(90,228)	 (23,872)	
CASH FLOWS FROM FINANCING ACTIVITIES None			 	
Net cash provided by (used in) financing activities			 	
Net increase (decrease) in cash and cash equivalents		19,957	27,297	
Cash and cash equivalents - beginning of year		252,859	 225,562	
Cash and cash equivalents - end of year	\$	272,816	\$ 252,859	

See accompanying notes and independent auditors' report

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Pathways to Independence (the "Organization") provides social interaction and community engagement training to individuals whose social competencies have been impacted by complex learning disabilities and associated developmental disorders. The Organization's programs are supported primarily by contributions and grants.

#### **Basis of Accounting**

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### **Basis of Presentation**

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

<u>Net assets with donor restrictions</u> - Net assets that are subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity. The Organization presently has no net assets with donor restrictions.

Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

#### Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's program services and support services. Nonoperating activities are limited to resources that generate a return on investment and other activities considered to be of a more unusual or nonrecurring nature.

## **Comparative Financial Statements**

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the fiscal year ended June 30, 2022, from which the summarized information was derived.

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### Network and Marketing

The Organization uses marketing to promote its programs among the audiences it serves. Network and marketing costs are expensed as incurred. Network and marketing expense for the fiscal years ended June 30, 2023, and 2022 was \$3,873 and \$2,051, respectively.

#### Cash and Cash Equivalents

The Organization considers all highly liquid investments with an original maturity of three months or less to be cash equivalents for the purposes of the statement of cash flows.

#### Use of Estimates in the Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Property and Equipment

The Organization capitalizes all expenditures in excess of \$1,000 for property and equipment at cost. Contributed property and equipment is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded with donor restriction. In the absence of such stipulations, contributions of property and equipment are recorded without donor restrictions. Depreciation is provided over the estimated useful lives of the respective assets on a straight-line basis. Estimated useful lives of 5-8 years have been used, depending on the type of asset. Leaseholds have a useful life equal to the remaining life of the lease. Routine repairs and maintenance are expensed as incurred. Depreciation expense for the fiscal years ended June 30, 2023, and 2022 was \$2,113 and \$2,113, respectively.

#### Income Taxes

The Organization is exempt from income taxes pursuant to section 501(c)(3) of the Internal Revenue Service Code and therefore has made no provision for federal income taxes in the accompanying financial statements.

The Organization adopted the provisions of *Accounting for Uncertainty in Income Taxes* on July 1, 2009. The adoption of this guidance resulted in no change to the financial statements for prior periods. As of June 30, 2023, no amounts have been recognized for uncertain tax positions. Tax returns prepared for years 2019 and prior are now closed.

#### Receivables

The Organization utilizes the allowance method for uncollectible member fees and other receivables. As of June 30, 2023, and 2022, the Organization had an allowance for doubtful accounts balance of \$1,750 and \$2,200, respectively.

## **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

#### Donated Services

No amounts have been recognized in the accompanying statement of activities for volunteer services because the criteria for recognition of such efforts under accounting standards have not been satisfied.

#### Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction, depending on the nature of the restriction, is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

#### Investments

The Organization has adopted "Accounting for Certain Investments Held by Non-Profit Organizations." Under the standard, investments in marketable securities with readily determinable fair values are reported at their fair values in the statements of financial position. Unrealized gains and losses are included in the statements of activities.

#### **Operating Leases**

During 2023, the Organization adopted ASU 2016-02 *Leases (Topic 842)*. The adoption of the guidance requires the recognition of the remaining value of operating leases as assets and liabilities on the statement of financial position as right of use assets and future minimum lease obligations, respectively.

#### Revenue from Contracts with Customers

The Organization recognizes revenue that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

#### NOTE 2 - RETIREMENT PLAN

The Organization participates in a SIMPLE IRA plan and matches up to 3% for all employees meeting the plan eligibility requirements. The Organization incurred expenses in relation to the plan in the amounts of \$7,994 and \$9,222 for the fiscal years ended June 30, 2023 and 2022, respectively.

## **NOTE 3 - FUNCTIONAL ALLOCATION OF EXPENSES**

The costs of providing programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated between fundraising, administration, or the appropriate program based on evaluations of the related benefits. Such allocations are determined by management on an equitable basis. Expenditures have been allocated based on time and effort or specific identification, when available.

## **NOTE 4 - LEASE OBLIGATIONS**

On April 17, 2020, the Organization entered into a operating lease agreement jointly with two other non-profit organizations for the use of office space in Creve Coeur, Missouri. The lease term is August 1, 2020 to November 30, 2030. Monthly rent payments range from \$8,143 to \$10,117. The Organization's portion of the lease is 35%. In the event of nonpayment by the other organizations, Pathways to Independence is required to make payments to cover the shortfall. Monthly rent payments for the Organization range from \$2,850 to \$2,893 during the lease term.

Expenses associated with the lease totaled \$35,420 and \$34,545 during fiscal years 2023 and 2022, respectively.

As of June 30, 2023, the right-of-use (ROU) asset had a balance of \$248,183, as shown in noncurrent assets on the statement of financial position; the lease liability is included in current liabilities for \$27,026 and \$221,157 for noncurrent liabilities respectively. The lease asset and liability were calculated utilizing the risk-free discount rate (3.8%) according to the organizations selected policy.

Future minimum lease payments are as follows:

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	Operating	Total lease
Fiscal year ending June 30,	leases	obligation
2024	\$ 35,238	\$ 100,680
2025	36,272	103,634
2026	37,308	106,594
2027	38,346	109,560
2028	39,383	112,523
2029 and thereafter	99,144	283,269
Total	285,691	816,260
Less: Amount of lease payments representing		
interest	37,508	107,166
Present value of future minimum lease		
payments	248,183	709,094
Less: Current portion	27,026	77,217
Long-term lease liabilities	\$ 221,157	\$ 631,877

## **NOTE 5 - ACCRUED VACATION PAY**

Employees of the Organization are entitled to paid vacation, depending on the length of service and job classification. Unused vacation accrued during each year of employment may be carried forward into future years, but each employee is capped at a maximum accrual of 20 days. Vacation pay is payable upon termination if the employee gives proper notice and is in good standing with the Organization upon leaving. The accrued vacation pay balances as of June 30, 2023, and June 30, 2022 were \$11,733 and \$16,535, respectively.

## **NOTE 6 - FAIR VALUE MEASUREMENTS**

#### Fair Value Measurements

Financial Accounting Standards Board Statement, *Fair Value Measurements*, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy under this statement are described as follows:

*Level 1*- Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

*Level 2*- Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- *Level 3* Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes during fiscal 2023 to the methodologies used.

Mutual funds: Valued at the net asset value of shares held by the Organization at fiscal year-end.

Exchange-traded funds: Valued at the closing price reported on the active market on which the securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

## NOTE 6 - FAIR VALUE MEASUREMENTS (continued)

The following table presents the Organization's fair value hierarchy for those assets measured at fair value on a recurring basis as of June 30, 2023 and 2022:

	Level 1	Level 2		Le	evel 3	2023
Mutual funds	\$ 492,555	\$	-	\$	-	\$ 492,555
Exchange-traded funds	606,102		-		-	606,102
Total	\$ 1,098,657	\$	-	\$	-	\$ 1,098,657
	Level 1	Le	vel 2	Le	evel 3	2022
Mutual funds	\$ 392,392	\$	-	\$	-	\$ 392,392
Exchange-traded funds	543,083		-		-	543,083
Total	\$ 935,475	\$	_	\$	-	\$ 935,475

## NOTE 7 - RELATED PARTIES AND SUBSIDIARY ORGANIZATION

On April 29, 2020, the Organization, along with two other non-profit organizations, formed a new subsidiary LLC known as IDD Collaborative LLC. Pathways to Independence owns 33.33% of the LLC, and the purpose of the new entity is to share lease and other operating costs. The two other members are Options for Justice for Persons with Developmental Disabilities and LifeBridge Partnership. The Organization paid \$35,260 and \$38,336 to IDD Collaborative LLC during fiscal years 2023 and 2022, respectively.

## **NOTE 8 - AVAILABILITY AND LIQUIDITY**

The following represents the Organization's financial assets at June 30, 2023 and 2022:

Financial assets at fiscal year-end	2023	2022
Cash and cash equivalents	\$ 272,816	\$ 252,859
Investments	1,098,657	935,475
Accounts receivable, net of allowance	26,899	37,885
Total financial assets at fiscal year-end	1,398,372	1,226,219
Less amounts not available for general expenditures within one year: Net assets with period restrictions in excess of one year Net assets with purpose restrictions Total amounts not available to meet general expenditures within one year	- - -	
Financial assets available to meet general expenditures within	\$ 1,398,372	\$ 1,226,219
one year		

## **NOTE 9 - PROPERTY AND EQUIPMENT**

The following components comprise property and equipment as of June 30, 2023 and 2022:

	 2023	 2022
Leaseholds	\$ 3,482	\$ 3,482
Furniture	 8,631	 8,631
Total depreciable assets	 12,113	12,113
Accumulated depreciation	 (4,467)	 (2,353)
Property and equipment, net	\$ 7,646	\$ 9,760

## **NOTE 10 - REVENUE RECOGNITION**

#### Contracts with Customers

The Organization recognized \$98,837, net of \$12,636 credit scholarship, and \$91,272 of revenue from dues received from participants during fiscal years ended June 30, 2023, and 2022, respectively. Impairment losses of \$1,000 and \$300 for bad debt were recognized during fiscal years ended June 30, 2023, and 2022 respectively.

#### Disaggregated Revenue

Participant fees are recognized at a point in time when the service is provided. The Organization provides services to individuals whose social competencies have been impacted by complex learning disabilities and associated developmental disorders. Due to the nature of the Organization's revenue, economic factors do not materially affect the nature, timing, and uncertainty of revenues or cash flows from membership dues.

#### Contract Balances

The beginning and ending contract-type balances were as follows:

	For the fiscal years ending June 30,					
	2023			2022	2021	
Accounts receivable, net of allowance	\$	8,865		\$ 2,625	\$	4,683
Deferred revenue		38,828		35,260		27,632

#### Performance Obligations

- Performance obligations for contract revenues are satisfied when services are delivered and contract revenue is shown on the statements of activities as participant fees.
- The Organization does not charge interest on accounts receivable for delinquent balances.
- The Organization delivers services to its customers on a contractual basis, which can be subject to change.
- The Organization has no formal obligation to customers for returns or refunds.

## **NOTE 10 - REVENUE RECOGNITION** (continued)

#### Significant Judgments

Since participant fees are charged at fixed rates, management does not utilize judgment in the recognition of participant fees. During fiscal 2023 there were no changes in recognition methodology. Also, during fiscal 2023 there were no changes in the judgments utilized for determining the timing of the satisfaction of performance obligations or transaction prices allocated to performance obligations.

Adjusting consideration for the effects of the time value of money is not necessary for the Organization's receivables. Further, the financial statements include no estimates of variable consideration or noncash consideration.

There have been no allocations of transaction prices, including estimates of standalone selling prices of goods or services promised, or allocation of discounts and variable consideration to a particular part of a contract.

## NOTE 11 – CONCENTRATION OF CREDIT RISK

The Organization maintains accounts with various banks. Each depositor is insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. As of June 30, 2023 and 2022, the carrying amounts of deposits and bank balances did not exceed the federally insured limit.

## **NOTE 12 - SUBSEQUENT EVENTS**

Management has evaluated subsequent events through October 25, 2023, the date the financial statements were available to be issued, and noted no reportable events.

# SUPPLEMENTAL INFORMATION

# **Developmental Disabilities Resource Board Skills Development**

## **Project Expenses**

2 2p	2023
1. Personnel Costs - Wages	\$ 78,646
2. Personnel Costs - Benefits	14,777
<b>3.</b> Facility Costs	9,077
4. Consumable Project Equipment and Supplies	6,601
5. Office Equipment and Supplies	1,250
6. Communication	3,505
7. Staff Training	210
8. Staff Travel	1,149
9. Vehicle Operating Costs	1,149
<b>10.</b> Professional Services / Fees	196
11. Client Assistance	3,042
<b>12.</b> Food Costs	 1,892
Total Project Direct Expenses	 121,494
Indirect Expenses:	
13 Administrative Allocation	 18,224
Total Project Expenses	\$ 139,718
14 Total Units Provided	1,042
Cost Per Unit:	\$ 134

# **Productive Living Board - Skills Development**

# **Project Expenses**

	2023
1. Personnel Costs - Wages	\$ 178,434
2. Personnel Costs - Benefits	33,441
<b>3.</b> Facility Costs	19,825
4. Consumable Project Equipment and Supplies	14,844
5. Office Equipment and Supplies	2,731
6. Communication	7,654
7. Staff Training	477
8. Staff Travel	2,510
9. Vehicle Operating Costs	2,582
10. Professional Services / Fees	445
11. Client Assistance	6,643
<b>12.</b> Food Costs	3,951
Total Project Direct Expenses	273,537
Indirect Expenses:	
13 Administrative Allocation	41,030
Total Project Expenses	\$ 314,567
14 Total Units Provided	7,032
Cost Per Unit:	\$ 45

# St. Louis Developmental Disabilities Resources - Skills Development

## **Project Expenses**

	2023
1. Personnel Costs - Wages	\$ 33,008
2. Personnel Costs - Benefits	6,162
3. Facility Costs	3,451
4. Consumable Project Equipment and Supplies	2,709
5. Office Equipment and Supplies	475
6. Communication	1,332
7. Staff Training	88
8. Staff Travel	437
9. Vehicle Operating Costs	470
10. Professional Services / Fees	82
11. Client Assistance	1,156
<b>12.</b> Food Costs	 634
Total Project Direct Expenses	 50,004
Indirect Expenses:	
13 Administrative Allocation	 7,501
Total Project Expenses	\$ 57,505
14 Total Units Provided	697
Cost Per Unit:	\$ 83

## **Developmental Disabilities Advocates - Skills Development**

# **Project Expenses**

Direct Expenses.	2023
1. Personnel Costs - Wages	\$ 9,364
2. Personnel Costs - Benefits	1,754
3. Facility Costs	1,030
4. Consumable Project Equipment and Supplies	777
5. Office Equipment and Supplies	142
6. Communication	397
7. Staff Training	25
8. Staff Travel	130
9. Vehicle Operating Costs	135
10. Professional Services / Fees	23
11. Client Assistance	345
<b>12.</b> Food Costs	202
Total Project Direct Expenses	14,324
Indirect Expenses:	
13 Administrative Allocation	2,149
Total Project Expenses	\$ 16,473
14 Total Units Provided	185
Cost Per Unit:	\$ 89

# **Productive Living Board - GAP**

# **Project Expenses**

	2023
1. Personnel Costs - Wages	\$ 26,713
2. Personnel Costs - Benefits	4,587
<b>3.</b> Facility Costs	1,640
4. Consumable Project Equipment and Supplies	607
5. Office Equipment and Supplies	226
6. Communication	633
7. Staff Training	67
8. Staff Travel	208
9. Vehicle Operating Costs	-
10. Professional Services / Fees	63
11. Client Assistance	550
<b>12.</b> Food Costs	147
Total Project Direct Expenses	35,441
Indirect Expenses:	
13 Administrative Allocation	5,316
Total Project Expenses	\$ 40,757
14 Total Units Provided	185
Cost Per Unit:	\$ 220

# <u>Developmental Disabilities Resource Board - Young Adult</u> <u>Social Skills</u>

## **Project Expenses**

	2023
1. Personnel Costs - Wages	\$ 33,175
2. Personnel Costs - Benefits	6,081
<b>3.</b> Facility Costs	2,444
4. Consumable Project Equipment and Supplies	2,547
5. Office Equipment and Supplies	337
6. Communication	943
7. Staff Training	89
8. Staff Travel	309
9. Vehicle Operating Costs	438
10. Professional Services / Fees	83
11. Client Assistance	819
<b>12.</b> Food Costs	182
Total Project Direct Expenses	47,447
Indirect Expenses:	
13 Administrative Allocation	7,117
Total Project Expenses	\$ 54,564
14 Total Units Provided	391
Cost Per Unit:	\$ 140